

Araki International IP&Law

Proposal for companies joining SusHi Tech Tokyo 2025

May 2025

Araki International IP&Law

** This proposal is valid until June 5, 2025.*

Confidential



Araki International IP&Law

Hourly Rate Table as of May 2025

Position	Hourly Rate (JPY)
Partner	49,000/hour
Associate	33,000/hour
Paralegal/Law Clerk	17,000/hour

Tax excluded

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Special Proposal

Retainer – 150,000 JPY/month (tax excluded)

Position	Hourly Rate	One year contract
Partner	49,000/hour	45,000/hour
Associate	33,000/hour	30,000/hour
Paralegal/Law Clerk	17,000/hour	15,000/hour

Japanese yen; tax excluded

If fees calculated based on the hourly rate are within the retainer, we will invoice with the retainer amount; if the fees exceed the retainer, we will invoice additional fees plus retainer.

Example of works within the retainer:

- 1-hour monthly meeting
- Legal inquiry via email, phone or Slack (in case of complicated legal research, additional fees would be required based on our communication).

Process of the Engagement

First Meeting to understand your needs

Conflict check

Engagement Letter

Engagement